Case 5:20-cv-03642-EJD	Document 720-10	Filed 03/07/25	Page 1 of 7	
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                      UNITED STATES DISTRICT COURT
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                    NORTHERN DISTRICT OF CALIFORNIA
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                               SAN JOSE DIVISION
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             OPTRONIC TECHNOLOGIES, INC.,
             d/b/a Orion Telescopes &
 8
             Binoculars, a California
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             corporation,
                                                                   Case No.
                                      Plaintiff,
                                                                   5:16-cv-6370-
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                                                                   EJD
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                         VS.
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             NINGBO SUNNY ELECTRONIC CO.,
             LTD., SUNNY OPTICS, INC., MEADE
13
             INSTRUMENTS CORP., and DOES
             1-25
14
                                      Defendants.
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19
                          WEDNESDAY, MAY 15, 2019
         VIDEOTAPED DEPOSITION OF J. DOUGLAS ZONA, PH.D.
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21
                             HIGHLY CONFIDENTIAL
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      REPORTER: BALINDA DUNLAP, CSR 10710, RPR, CRR, RMR
      451455
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1	Q. So how do you choose the beginning of your
2	damage period?
3	MR. THEODORE: Objection.
4	THE WITNESS: The beginning of the damage
5	period that we talked about before, which was
6	specific to the overcharge part of the analysis,
7	was, I believe, based on Meade's or the Meade
8	acquisition, the timing of the Meade acquisition.
9	Q. BY MR. GARCIA: Well, can you find it in
10	your report where your damage period is for the
11	damage analysis?
12	A. Again, for this part of the damages.
13	There's other the other damage calculations
14	involve different time periods. But for the
15	purpose of this input overcharge, it is November
16	2013 to May 2018 is what I used for calculating
17	damages.
18	Q. Right. And how did you derive the
19	November 2013 day, where does that come from, start
20	day?
21	A. That's what I remember right now, is it
22	had to do with the Meade acquisition.
23	Q. So your report simply assumes that the
24	collusive activity, to the extent that there was
25	price-fixing, for example, commenced at the time

1	Meade was acquired?		
2	MR. THEODORE: Objection.		
3	THE WITNESS: No, that's not what I am		
4	assuming. For purposes of calculating damages, I		
5	am only quantifying damages that occurred during		
6	that time interval and beyond. I haven't given, or		
7	I haven't accounted for any overcharges that may		
8	have occurred before that time period.		
9	So in that way, what I am estimating is		
10	conservative. It is the extent to which collusion		
11	occurred even before 2013.		
12	Q. BY MR. GARCIA: And what about the end		
13	date of the collusive period? I believe you said		
14	it was in 2018?		
15	A. No, I didn't say that. I didn't mean to		
16	say that. I might have said that. 2018 is the end		
17	of the data. So I used that time period in order		
18	to calculate damages, but I have calculated it over		
19	a longer time period than that.		
20	Q. That's the end of your client Orion's		
21	data?		
22	MR. THEODORE: Objection.		
23	THE WITNESS: I believe so, yes. The end		
24	of the sales data.		
25	O BY MR GARCIA. So are you providing any		

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1
                DEPOSITION OFFICER'S CERTIFICATE
2
    STATE OF CALIFORNIA
                               SS.
3
    COUNTY OF SAN FRANCISCO
 4
 5
 6
             I, BALINDA DUNLAP, hereby certify:
 7
              I am a duly qualified Certified Shorthand
 8
    Reporter in the State of California, holder of
    Certificate Number CSR 10710 issued by the Certified Court
9
10
    Reporters' Board of California and which is in full
11
    force and effect. (Fed. R. Civ. P. 28(a)(1)).
12
              I am authorized to administer oaths or
13
    affirmations pursuant to California Code of Civil
14
    Procedure, Section 2093(b) and prior to being examined,
15
    the witness was first duly sworn by me. (Fed. R. Civ.
16
    P. 28(a)(a)).
17
              I am not a relative or employee or attorney or
    counsel of any of the parties, nor am I a relative or
18
19
    employee of such attorney or counsel, nor am I
    financially interested in this action. (Fed. R. Civ. P.
20
    28).
21
              I am the deposition officer that
22
23
    stenographically recorded the testimony in the foregoing
24
    deposition and the foregoing transcript is a true record
25
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of the testimony given by the witness. (Fed. R. Civ. P.
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     30(f)(1)).
3
              Before completion of the deposition, review of
     the transcript [XX] was [ ] was not requested. If
     requested, any changes made by the deponent (and
5
     provided to the reporter) during the period allowed, are
6
7
     appended hereto. (Fed. R. Civ. P. 30(e)).
     Dated: MAY 30, 2019
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                                 B. Durlag
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